

APPENDIX C

Interviews Conducted

INSTITUTE FOR SOCIAL AND ECONOMIC DEVELOPMENT

Program Partners:

R. J. Baker, Director of Economic Development, Cherokee Area Economic Development Corporation
Deb Bigaman, Contract Manager, Division of Economic Assistance, Iowa Department of Human Services
Philip C. Dunshee, Deputy Director, Iowa Department of Economic Development
Steve Dust, Director of Economic Development, MidAmerican Energy Company
David J. Lyons, Director, Iowa Department of Economic Development
Jim Mullholland, Vice President, Farmer's State Bank
Burt Powley, Former Director of Iowa Self-Employment Loan Program

Program Staff:

Jane Duax (Davenport)
John Else, Founder and President
Mel Essex (Waterloo)
Jason Friedman, Director of Economic Development
Joan Hills, Assistant Director of Economic Development
Jan Owens (Des Moines)
Todd Schuldt, Systems Analyst
Salome Rahaim, Third-Party Evaluator

22 Program Clients

NORTHEAST ENTREPRENEUR FUND

Program Partners:

Ross Buffington, Boundary Waters State Bank
Connie Christenson, Department of Economic Development, St. Louis County Office of Planning

Henry Hanka, Director, Arrowhead Region Development Commission
Steve Mangan, Executive Director, The Ordean Foundation
Mark Phillips, Director of Economic Development, Minnesota Power
Tom Renier, Director, Northland Foundation

Program Staff:

Suzanne Cunningham, Vice President and Business Consultant
Mary Mathews, President
Barbara Myers, Business Consultant (Duluth)

12 Program Clients

WOMEN ENTREPRENEURS OF BALTIMORE

Program Partners:

Ann Dugan, Funder Goldseker Foundation
Edward Young, Screener

Program Staff:

Amanda Crook Zinn, Executive Director
Nat Barnes, Business Consultant
Gilda Dorsay, Support Services Facilitator
Lauranne Klyce, Director of Training Program
Kate Goddard, Program Development Specialist
Awilda Marquez, Board Member

10 Program Clients

WEST COMPANY

Program Partners:

Susan Bell, Mendocino Community College
Judy Morgan, Department of Social Services, Mendocino County
Ross Welch, First Savings Bank
Pamela Swan, Former Director of Mendocino County Department of Economic
Development

Program Staff:

Toni Klein, Business Development Director
Sheilah Rogers, Executive Director
Carol Steele, Loan Fund Manager
Celia Mendoza, Bilingual Program Manager
Maggie Watson, Business Development Manager
Tola Levison, AmeriCorps VISTA Volunteer

13 Program Clients

WESST CORP

Program Partners:

Sylvia Fetes, Program Specialist and Enterprise Community Coordinator,
 Department of Family and Community Services, City of Albuquerque
 Vangie Gabaldon, Executive Director, New Mexico Community Development
 Loan Fund
 Lydia B. Gallegos, Executive Director, Hispano Chamber of Commerce de Las
 Cruces
 Mickey McDowell, Small Business Bank Manager, Bank of America
 Leslie Neal, Vice President, Community Development Group, NationsBank

Program Staff:

Debbie Baca, Loan Fund Administrator
 Jennifer Craig, Regional Manager, Las Cruces
 Agnes Noonan, Executive Director
 Dawn Redpath, Regional Manager, Taos

16 Program Clients

WORKING CAPITAL

Program Staff:

Jeffrey Ashe, Founder of Working Capital and Massachusetts Director
 Leonor Sanchez, Working Capital Lawrence Enterprise Agent
 Mildred Rodriguez, Working Capital Lawrence Enterprise Agent
 Rosa Orellana, Working Capital Lawrence Enterprise Agent
 Marcy Goldstein-Gelb, Working Capital Boston Director
 Deb Janick, Working Capital Loan Department

10 Program Clients

FIELD EXPERTS, ADVISORY BOARD MEMBERS, POLICYMAKERS

Tyrone Beach, Project Manager, Philadelphia Regional Office, EDA
 Christine M. Benuzzi, Executive Director, Association for Enterprise Opportunity
 Malcolm Bush, President, Woodstock Institute
 Janney Carpenter, Managing Director, Shorebank Advisory Services
 Ellen Golden, Coastal Enterprises
 June Holley, President, ACEnet
 Barbara Johnson, Executive Director, Women's Initiative
 Etienne LeGrand, Principal, The Enterprise Group
 Jack Litzenberg, Charles Stewart Mott Foundation
 Lisa Mensah, The Ford Foundation
 Maxine Moul, Director of Economic Development, Nebraska
 Mitty Owens, Director, Microlending Programs, Self-Help
 Glen Patterson, New Brunswick Department of Economic Development

Renay Robison-Scheer, Northeastern Nebraska Development District
Jenne Rodriguez, Director, Community and Rural Development Division, Nebraska
Department of Economic Development
Eugene Severens, Nebraska Enterprise Partnership Fund
Christopher Sikes, Western Massachusetts Enterprise Fund
Welthy Soni, Business Start
David F. Witschi, P.E., Director, Economic Adjustment Division, EDA