

CONTENTS

Executive Summary.....	iii
1 Structure of the Project	1
2 Lessons from Case Studies.....	7
3 The Microenterprise Strategy Compared with Other Economic Development Tools	37
4 Policy Recommendations.....	51
5 <i>Case Study:</i> Institute for Social and Economic Development, Iowa.....	61
6 <i>Case Study:</i> Northeast Entrepreneur Fund, Minnesota	81
7 <i>Case Study:</i> West Company, Mendocino County, California	99
8 <i>Case Study:</i> Women Entrepreneurs of Baltimore, Maryland	117
9 <i>Case Study:</i> Women’s Economic Self-Sufficiency Team, New Mexico	135
10 <i>Case Study:</i> Working Capital, Lawrence, Massachusetts	155
Bibliography	173
Appendices.....	177
<i>Appendix A: Methodology</i>	179
<i>Appendix B: Advisory Board Members and Affiliations</i>	185
<i>Appendix C: Interviews Conducted</i>	186
<i>Appendix D: Survey Instruments Used</i>	189
<i>Appendix E: Description of Studies Cited in Chapter 2</i>	203