

**Edward J. Bloustein School: National Economic Summary
Current Conditions as of 24 January 2005**

Positives

GDP (Constant \$)	4.0%	3rd Qtr growth picks up from 3.3% in 2nd qtr. 11 straight quarters of growth.
Consumer Spending (Qrtly; constant \$)	5.1%	3rd Qtr; up from 1.6% in 2nd qtr. Durable consumption +17.2%; services + 2.9%.
Consumer Spending (Monthly, Current \$)	.2%	Nov 04; modest increase after strong Oct.
Consumer Confidence Index (Conference Board)	90.5	Nov 04; downward trend since July. Consumers' momentum slipping.
Retail Sales	1.2%	Dec 04: w/o autos, + .3%. Dec 03 to Dec 04 sales up 8%.
Auto Sales	-1%	Nov 04 vs. Nov 03; 16.4 million annual sales rate.
Corporate Profits (with inventory adj and capital consumption adj.)	-4.8%	3rd Qtr 2004. Up 5.8% from 3rd Qtr 2003. Profits fall by \$55.9B from 2nd Qtr 04 (insurance payouts).
Federal Spending	4.8%	3rd Qtr 04; defense spending up 10.1%. Federal spending up 6.6% in 2003.
Productivity (nonfarm bus.sector)	1.8%	3rd Qtr 04; further slowing; may cause hiring to expand.
Personal Income	.3%	Nov 04; steady growth continues.
Interest Rates: Fed. Funds	2.25%	"Measured increases" continue. 21 Jan; long term rates stay low. 21 Jan; rates holding below 6%. Home equity loans, \$431B in 04;boosts consumer spending. Mortgage apps index 682.9, 14 Jan;+16.2% from wk ago. But index down 27.5% from year ago.
10 Year T Bond	4.14%	
30 Year Fixed Mortgage (bankrate.com)	5.71%	
New Home Sales (annual rate)	1.1M	Nov 04; -12%, new housing finally cooling.
Existing Home Sales (annual rate)	6.94M	Nov 04; +2.7%, new record! +13.2% above Nov 03. Demand strong as mortgages remain below 6%.
Housing Starts (annual rate)	2M	Dec 04; +10.9% above Nov 04; -3% below Dec 03. Starts 1.95M in 04; +5.3% over 2003; best yr since 1978! Permits -.3% in Dec 04; 2.021M annual rate.
Residential Investment (Constant \$)	1.6%	3rd Qtr 04, slows from 2nd quarter pace of 16.5%!
Non-residential Fixed Investment	13.0%	3rd Qtr, 04; solid growth continues.
Computer Equipment/Software	17.5%	3rd Qtr 04; further encouraging growth for tech sector. 6.4 % increase in 2003 vs. - 5.5% in 2002, -4.9% in 2003.

Median Price of Existing Homes (Single-family)	10.4%	Nov 04 vs Nov 03; US Median = \$188.2K in Nov 04. NJ Median Price = \$307,600; 2nd Qtr 04. N.J. Median Sales Price, + 12.2% from 2003, 2nd Qtr.
Consumer Price Index	3.3%	Dec 03 to Dec 04; highest annual increase since 2000. CPI +2.2% excluding energy in 2004.
	2.4%	Personal Cons. Expenditures index up from Oct 03.
Producer Price Index	-.7%	Dec 04; w/o food/energy, +.1%. Finished goods +4.1% from Dec 03; 2.2% w/o food/energy.
Construction Spending	-.4%	Nov 04; \$1,013.3B annual rate. Spending up 6.9% vs. Nov 03.
Supply Managers (Non-mfg. index)	63.1	Nov 04; +1.8 pts; 62.5 average for 2004 highest on record.
Index of Leading Indicators (Conference Board)	.2%	115.4 Dec 04; up for two straight months.
U.S. Dollar Index	81.32	3 Jan; up 5.9% since Jan 04. Euro = \$1.3051; 21 Jan; +3.2% since year ago. Yen = 102.67 per US \$; 21 Jan, -3.9% since year ago. China has largest export total to U.S. Yuan fixed to \$.
Federal Tax Cut		\$330B with \$40B in 2004, but short-term stimulus now over. Sunset provisions create future concerns (federal deficit and tax hikes). Tax benefits skewed to higher incomes (top rate falls to 35% from 38.6%).
Employment		Job gains solid in Dec 04, +157K. Business and Professional Services +546K in 2004. Health care and social assistance +342K in 2004. Total jobs up 2.2M in 2004; best year since 1999.
Unemployment Rate		U.S. = 5.4% in Dec 04. NJ = 4.2% in Dec 04; +75.9K jobs in 2004; 49.8K > than Dec 2000 peak. 2004 was best NJ job growth year since 2000 (79.6K jobs).
Initial Unemployment Claims		319K; 15 Jan, down 48K, labor markets expanding.
Supply Managers Index (Mfg)	58.6	Dec 04; mfg sector expanding for 19 months. Employment index down, but new orders rising.
Factory Orders (all mfg industries)	1.2%	\$377.4B, Nov 04; increases in 6 of last 7 months.
Durable Mfg Goods Orders	1.4%	\$198.2B; Nov 04.
Industrial Production Index		Index = 117.8; +.8% Dec 04. Manufacturing index +.7% in Dec 04. Capacity in use, 79.2%; up 2.4 pts. from Dec 03.
Inventories (GDP account)		\$26.6 drop in non-farm inventories in 3rd Qtr 04 from 2nd Qtr.
Agriculture		Net farm income up; lower dollar helps exports. But ag export prices down 5% in 2004.

Weaknesses

Federal Deficit	\$415B FY04 record deficit; 3.5% of GDP. Deficit of \$2.3 trillion projected for next decade by CBO.
International Trade	2003 deficit of \$496.5B. +17% over 2002. 4.5% of GDP. Deficit with China \$124B in 03; -\$16.6B in Nov 04; -\$147B 2004 YTD. Nov 04 deficit, \$60.3B, up \$4.3B from Oct 04. Nov 04 exports, \$95.6B, down \$2.2B from Oct 04. Nov 04 imports, \$155.8B, up \$2B from Oct 04.
Exports Imports	+6.3%, 3rd Qtr 04; +1.9% for 2003 vs. -2.3% in 2002. Lower dollar helps! +4.6%, 3rd Qtr 04; +4.4% in 2003 vs. +3.4% in 02. Energy prices add to import total, plus strong US demand for foreign goods.
Import Prices	-1.3% in 04; non-petroleum prices +.5%, petroleum prices, -11.5%. Petroleum prices +30.8% from Dec 03! Non-petrol. prices +3.8%.
State and Local Gov't Expenditures	Fiscal weakness persists; -1.7% in 3rd Qtr 04; +1.9% in 2nd qtr. Up only .7% for 2003.
Oil	Oil prices rise; \$48.53 (21 Jan) for near month delivery. Each 1 cent rise in gas prices = \$1B loss in purchasing power. Each \$10 rise in price of barrel of oil = \$70B tax on consumers.
Natural Gas	Prices high; \$6.24 per mil BTU (21 Jan). Large cost increases for industries/consumers.

Wild Cards

Terrorism	Continued uncertainty overhangs economic decisions.
War in Iraq/Afganistan	Entangled and messy. Risk to confidence and equity and energy markets. Cost est. \$5B per month. \$87B add on this year; \$25B more committed. Guns AND Butter (i.e., War and aftermath costs <u>and</u> tax cuts) All financed by debt.
Stock Markets	Post-election rebound for stocks cools. Dow Jones; -16.8% for 2002; +25.3% in 2003; +3.15% in 2004. NASDAQ; -31.5% for 2002; +50% in 2003; +8.59% in 2004. S&P 500 -23.4% for 2002; +26.4% in 2003; 8.99% in 2004. Dow Jones = 10,783.01 on 31 Dec 04. S&P 500 = 1,211.92 on 31 Dec 2004. NASDAQ Composite, 2,175.44 on 31 Dec 2004. Dow peak, 11,723 on 14 Jan 00. S&P peak 1,527 on 24 Mar 00. NASDAQ peak 5,048 on 10 Mar 00. Dow Jones 10,392.99, 21 Jan 05, -3.62% YTD. S&P 500 1,167.87, 21 Jan 05, -3.63% YTD. NASDAQ Comp. 2,034.27, 21 Jan 05, -6.49% YTD.